

Future of Sales Compensation For Businesses Virtual Summit

#FOSCB2022



Date: 21st September, 2022

Time: 11 ET

Opening Remarks - 11:00-11:05

<p>Keynote 01 11:05-11:30</p>	<p>Why/ how and what of Technology powered Sales Compensation Plans.</p>	<p>Sachin Bajaj Founder & Managing Partner Comport</p>	<p>Q&A 11:30 11:35</p>
<p>Keynote 02 11:35-11:50</p>	<p>Market research in sales compensation and the right techniques and strategies to capture the budding customer</p>	<p>Vedant tiwari Sales and Marketing director Hireyy</p>	<p>Q&A 11:50 11:55</p>
<p>Keynote 03 11:55-12:10</p>	<p>What's the future of Virtual Selling? Strategic Virtual Selling Framework.</p>	<p>Amresh Mathur SVP-Head of digital acquisition and customer experience Citizens</p>	<p>Q&A 12:10 12:15</p>
<p>Keynote 04 12:15-12:55</p>	<p>How the Modern Revenue Workspace is Transforming Sales.</p>	<p>Misha Jessel Enterprise Account Executive Salesloft</p>	<p>Q&A 12:55 13:00</p>
<p>Keynote 05 13:00-13:15</p>	<p>The Digital Transformation of Sales Management.</p>	<p>James Palmer RVP Sales Seismic</p>	<p>Q&A 13:15 13:20</p>

Closing Remarks - 13:20-13:25